

ANGOL GAZDASÁGI- ÉS ÜZLETI SZAKNYELV ZÁRÓVIZSGA

**YOU CAN SPEND 90 MINUTES ON THIS TEST.
WRITE ALL THE ANSWERS ON THE ANSWER SHEET**

- I. Match the terms with the suitable definition. There are two extra terms which you do not need to use. 10 points**

1. when the goods you require are not available	A. deadline
2. the money a company makes after taking away its costs and tax	B. workload
3. a company which owns another company	C. tax incentives
4. the amount of work a person is expected to do	D. inflation rate
5. the people, things, and atmosphere around you at work	E. interest rate
6. cost of borrowing money	F. out of stock
7. low taxes to encourage business activity	G. parent company
8. the number of people working	H. working environment
9. percentage increase in prices	I. labour force
10. a time or date by which you have to do something	J. net profit
	K. balance of trade
	L. flexitime

- II. Use the words in capitals at the end of each sentence to form a word that fits suitably in the blank space. 10 points**

1. We are going to discuss the _____ of the new sales policy. **EFFECTIVE**
2. How many _____ were there for the IT post? **APPLY**
3. In southern Europe _____ is a serious problem. **EMPLOY**
4. How can a respectable company demonstrate such _____? **RESPONSIBLE**
5. Women often have to make a _____ between their family and career. **CHOOSE**
6. Car manufacturers are developing more _____ engines. **ECONOMY**
7. The budget _____ was accepted unanimously. **PROPOSE**
8. Have the _____ been paid any dividends yet? **INVEST**
9. Our financial _____ has not completed his study on the consumer goods sector yet. **ANALYSE**
10. This product is not _____ for use inside the house. **SUIT**

III. Choose the best word to fill each gap in the sentences below. 20 points

1. Managers must learn how to ... responsibility to their subordinates.
A. pass off B. delegate C. give away D. cope with
2. How much does your bank ... for opening a bank account?
A. pay B. deposit C. rate D. charge
3. My father has ... this small shop for 20 years.
A. established B. owed C. worked D. run
4. Most employees expect to move up the corporate ... of their organisation.
A. rank B. ladder C. steps D. system
5. We should not tell them how much loss we last year.
A. did B. made C. met D. put
6. The finance minister managed to reduce the budget ... from 6 to 2%.
A. shortage B. lack C. deficit D. vacancy
7. Ten years after its foundation the firm finally went... .
A. overhead B. failed C. failure D. bankrupt
8. The country ... behind its neighbours in the development of IT.
A. lies B. lags C. follows D. looks
9. Many workers have been _____ in the past 3 years.
A. redundant B. made redundant C. redundancy D. redundantly
10. By using less electricity we could really reduce our ... costs.
A. overhead B. overhaul C. hangover D. overhand
11. Are you ... with the Japanese corporate culture?
A. well-known B. informed C. familiar D. introduced
12. Last year lots of problems ... owing to poor stock management.
A. raised B. arose C. have risen D. rose
13. Blue-.... jobs usually pay less than jobs in offices.
A. color B. collar C. colour D. chip
14. As I have to rent a flat, I am continuously in
A. debt B. loan C. debit D. credit
15. We accept complaints only if you present your
A. bill B. receipt C. recipe D. invoice
16. The bank will pay you 5.5% ... on your savings account.
A. interest B. exchange C. deposit D. debit
17. All of our work is done in the office in London.
A. main B. front C. head D. base
18. We all have to do some ... this week if we want to finish the project by the deadline.
A. overwork B. core time C. overtime D. flexitime
19. The German bank has opened a new in our town.
A. branch B. outlet C. service D. subsidiary
20. The current ... of the dollar to the euro is really good for our export.
A. rate of exchange B. exchange C. change D. exchange rate

IV. Use ONE word in the sentences below.

10points

1. Pinelcom is part ... an multinational company based ... Milan.
2. Pinelcom is committed ... creating and developing value.
3. Its owners are worried ... how they will keep the business alive.
4. Turnover ... the close of the year was £83.5 million.
5. That is an increase 12 per cent over the previous year and profits rose ... 6 per cent ... £7.3 million.
6. The share price has risen and is now an all time high ... £11.6.

V. Use the correct form of the verb given in brackets. 5 points

1. We (have) a successful negotiation when suddenly our boss (phone) us to say he (want) completely different conditions.
2. We can see that absences caused by back trouble(rise) gradually since 1999.
3. We (phone) you when the goods are here.

VI. Complete the sentences with one of the following words. Use each word only once. There are two extra words which you do not need to use. 20points

MASTERCARD AND VISA AGREE TO CUT OVERSEAS CARD FEES

Mastercard and Visa have both _____ (1) to cut their fees for tourists using their cards in the EU, after a long-running battle with the European Commission. The credit card firms will now charge _____ (2) around 40% less on non-EU credit and debit cards payments. The European _____ (3) said the deal would lead _____(4) "lower prices for European retailers to _____(5) business". Ultimately, the commission said this should lead to _____ (6) prices for _____(7)to the European Union.

According to the _____(8) of the deal, Visa, the _____ (9) largest payments network operator, and rival Mastercard, will _____(10)a 0.2% fee on non-EU debit card _____(11) carried out in shops and a 0.3% _____(12) on credit card payments, the Commission said. This would bring their fees in _____ (13) with those charged for EU cards.

The newly agreed _____ (14) will come into force on 19 October and apply _____(15) five years. Ultimately the hope is that the EU agreement will make it _____ (16) when a person uses their debit or credit _____ (17) overseas. Visa said it had played "a central role negotiating a resolution that achieves the best_____(18) for all parties." "European merchants and cardholders continue to enjoy the significant benefits of _____ (19) card payments, both in store and (20), which make an important contribution to European economies," it added.

- A. online
- B. fee
- C. payments
- D. agreed
- E. difficult
- F. line
- G. do
- H. tourists
- I. international
- J. world's
- K. retailers

- L. to
- M. rates
- N. commission
- O. cheaper
- P. for
- Q. lower
- R. term
- S. charge
- T. outcome
- U. card
- V. garbage